



A Local Development Corporation

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MEETING MINUTES

Municipal Electric and Gas Alliance, Inc., Board of Directors September 15, 2017 – 9:30 a.m. Marriott Syracuse Downtown

Present: Michael Stamm, Crystal Abers, Richard Blythe, Steve Hoover, Mark Taylor, Jack Wheeler

Via Phone: Allen Olsen

Excused: Bob Edwards, Karen Sullivan, Heather Brown

Absent: Mack Cook

Add'l Corporate Members: Shelly Stein, Genesee County

Emeritus Member: Mary Pat Hancock

Guests: Gordon Boyd, Gene Salerni, Danielle McMullen, Anna Baluyot, Energy Next; Patrick Cummings, NYSAC

Staff: Ronald Feldstein, Douglas Barton, Barbara Blanchard, Jennifer Luu, Louise Gava

Call to Order and Approval of Agenda

Chairman Stamm called the meeting to order at 9:34 a.m. and introductions followed.

Approval of Minutes

It was Moved by Mr. Wheeler, seconded by Ms. Abers and unanimously adopted by voice vote of members present to approve the minutes of April 21, 2017 as presented.

Administration

Approval of MEGA Leadership Succession Plan

The leadership succession plan, below, was presented. Ms. Hancock stated the organization has been fortunate in that the leadership of the organization has come naturally to date, but it will be important to keep feelers out for individuals who might be interested and appropriate in the future to take on the leadership roles.

It was Moved by Mr. Blythe, seconded by Mr. Taylor and unanimously adopted by voice vote of members present to approve the plan as submitted.

MUNICIPAL ELECTRIC AND GAS ALLIANCE INC.
Leadership Succession Plan
September 2017

INTRODUCTION

Purpose. This plan describes the process for appointing a temporary or permanent leadership replacement for the Municipal Electric and Gas Alliance Inc. (MEGA).

MEGA's Board of Directors considers the selection and replacement of leadership critical to sustaining a high level of organizational performance. The plan is intended to serve as a guide for the Board of Directors. It is understood that some of the items listed in the plan may not be necessary in all situations.

Development of the Plan. The plan completes an objective of MEGA's 2017 Strategic Plan. It was drafted by Michael Stamm (MEGA Board Chair) and Ron Feldstein (MEGA President/CEO). The Plan will be submitted to the full board for discussion and approval in the fall of 2017.

SUCCESSION PLAN

Leadership Succession Scenarios. Leadership transitions commonly take one of two forms:

1. Temporary replacement for a short-term absence or emergency
2. Permanent replacement, generally following a planned retirement or resignation

This plan covers each scenario below:

1. Temporary replacement for short-term absence. During the normal course of business, MEGA's President/CEO may be absent for short periods of time, ranging from one to 30 days, for travel, vacation, or illness. In this case, normal business activities of the President are delegated to MEGA's senior staff with other staff and the Executive Committee available for consultation. The Executive Committee should be notified for all absences, regardless of reason, lasting more than one week. During these periods, the board chair or designee should be available in an advisory capacity. Urgent items, such as responses to requests of the media, should be handled at the discretion of the designee.

In the event of an emergency for which the President/CEO is unavailable, the designee will assume charge and must immediately notify the first available person from the following list of board members: chair, vice chair, past chair, treasurer, other executive committee member.

2. Permanent replacement. A permanent replacement of the President/CEO is required in the case of a planned resignation, permanent serious illness, or death. In this case, the Executive Committee will appoint a Search Committee to oversee the orderly replacement of MEGA's President/CEO, as described in further detail below.

SELECTION PROCESS

The selection of a new President/CEO is one of the most important functions a Board of Directors can undertake. The search process includes a number of steps, described in more detail below.

Selection and Role of the Presidential Search Committee. The Search Committee should be appointed by the Executive Committee and should consist of 3-4 members and include the current board chair, one board member, and at least one representative from MEGA's participating municipalities..

Specific initial activities of the PSC may include:

1. Establish a time frame and plan for the recruitment and selection process.
2. Actively recruit candidates, in addition to passively advertising the position and accepting applications, to ensure a strong applicant pool.
3. Request from the incumbent President/CEO a list of potential candidates to be recruited.
4. Review the organization's strategic plan, overall operations, etc., and conduct a brief assessment of organizational strengths, weaknesses, opportunities and threats to identify priority issues that may need to be addressed during the transition process. The results of these assessments should be used to identify necessary skills, experiences, and attitudes in selecting the next President.
5. Refer to MEGA's bylaws for additional information or procedures.

Role of the Full Board of Directors. The Board of Directors is responsible for all aspects of MEGA and delegates all day-to-day activities to the President. Because the President is a key person, the Board should be closely involved with the hiring process and should approve key documents and decisions that affect the selection and training of the new President, including:

- Hiring schedule
- Position Description
- Approval of final candidate
- Approval and oversight of orientation process

Position Description. The search committee should create a position description. **The current position description is included in Appendix A** and can serve as a template. Because the position description is such a critical document, the full board should discuss and approve it before posting.

Sources of Candidates. If a search firm is *not* retained, the PSC will be responsible for all hiring activities, including posting the position, collecting applications, selecting candidates, interviewing, and making a final selection, as described in outline form below.

Posting of Position and Application Materials. The position should be advertised in the classified ad section of local and regional newspapers, job-hunting websites and job-listing sites of appropriate and related organizations. Advertisements can be brief and include the URL for the MEGA website, where a full description and list of application materials is available. Required application materials should include: cover letter, resume, list of references.

Acknowledgment of Applications. Receipt of each application should be promptly acknowledged, typically by email. All candidates should be informed about the timing of the hiring process, and unsuccessful candidates should be notified that the position has been filled, once the new President/CEO has been selected.

Interviews and selection process. Applications typically are prioritized by a combination of reviews, phone interviews, reference checks, personal interviews, and written assignments to assess a candidate's ability to perform critical tasks. It is important that the entire PSC is involved with the selection process and that the full board engage with the process periodically.

Compensation & benefits. It is important that the salary range and benefits offered are competitive with similar positions in comparable organizations.

ORIENTATION

A well-planned and conscientiously executed orientation period can greatly increase the effectiveness of a new President/CEO.

Municipal Electric and Gas Alliance, Inc

Position Description – President/ Chief Executive Officer

Overview

This part-time salaried position reports to the MEGA Board of Directors and, as the chief executive officer, is responsible for the operations of the corporation in conformance to its By-laws including supervision of its employees and management of its contracts and finances. This position is also responsible for representing the Board to agencies and clients with whom MEGA does business and executing contracts for approved budget items. The President/Chief Executive Officer serves at-will and reports to the Board of Directors.

- Serves as a principal point of contact for MEGA participants and potential participants
- Serves as principal point of contact with EnergyNext, Inc., and with NYSAC staff
- Develops budgets and business plans in cooperation with other MEGA employees
- Participates in the negotiation of program agreements and other contracts with ESCOs and other organizations.
- Negotiates and supervises contracts with consultants and with NYSAC and other organizations.
- Ensures that management decisions are consistent with approved budgets and by-laws
- Makes presentations to municipalities and related organizations.
- Develops long range plans to manage and expand MEGA's programs.
- Identifies need for and supervises the development of advertising media and products
- Works with Business Relations Manager on organization of Board and Committee meetings and the annual members meeting
- Works with Business Relations Manager on preparation of agenda, resolutions and reports for Board meetings and annual members meeting
- Maintains liaison with member counties to encourage participation in MEGA via appointment of county representatives to the corporation
- Ensures that meetings are run and documented in conformance with the by-laws

Meet

- Assists consultants with preparation of periodic status reports submitted to NYSAC and the MEGA Board
- Consults regularly with staff on program initiatives
- Consults regularly with the Business Relations Manager and the Treasurer on investment strategies
- Consults regularly with Business Relations Manager on administrative and day-to-day financial issues.

Staff Reports

Ms. Blanchard stated that it has become apparent that a presentation should be provided to the State Comptroller's Office as there are several municipal participants who are under audit and an overview could go a long way in alleviating the questions that are being asked. NYSAC can help facilitate this.

Mr. Feldstein stated that CCA has helped with retention as well as gain additional members and this will continue to be an area of focus.

Mr. Barton stated that initially he was not encouraged by the Governor's Shared Services initiative, but it has helped to gain additional members. He noted there will be an opportunity to present at the upcoming NYSASBO Conference and a proposal is being prepared. The presentation cannot be used as marketing and must be educational in nature.

Mr. Wood was not in attendance. Mr. Feldstein reported on his behalf stating that the lawsuit has been dismissed with prejudice. The opportunity exists for an appeal, but this would be very expensive. He stated that both the Corporation's accounting firm and the insurance carriers have been notified of the dismissal.

Written staff reports were included in the agenda packet as follows:

MEGA Board of Directors President's Report – September 2017

Finance and Budget

As our Treasurer will report, MEGA's financial position continues in good health. Commissions were slightly higher than the corresponding quarter of 2016, with royalties arriving from SolarCity/Tesla and Gravity Renewables. Although gas and electric payments appear to be less than last time, accounting changes by Constellation appear will lag commissions, with receipt upon expiration of Constellation/MEGA program agreement. This is on one-time event and commissions will return to normal in the future. MEGA represents 275 "munis" which includes schools and non-profits as well as 46 commercial and 300 residential participants. As usual we add and we lose some participants each quarter. However, a delightful spin-off resulting from our CCA marketing and our Shared Services communications resulted in adding several new municipalities. Of note the Albany County Airport (gas) will return to MEGA next quarter after realizing the value of participation. We continue to receive commissions from Tesla Energy and Gravity Renewables. However, as previously reported, Tesla is undergoing corporate *agita* placing several proposed projects in jeopardy. A plan to rescue these will be presented at the meeting.

Audit

Our auditors, Sciarabba Walker & Co., LLP have completed MEGA's annual audit for your perusal and approval. Our Audit Committee; Mr. Hoover, Mr. Olsen and myself and Ms. Luu met with Megan A. Dake from SW and reviewed the audit. She reported that the audit was *clean* and the committee will further report.

Shared Services

As municipalities move ahead with submissions to their County's Shared Services Plan, MEGA has been supportive in providing profiles to non-MEGA participants estimating electric and gas savings via MEGA participation. A positive outcome for MEGA will be the addition of several municipalities to our regular gas and electric programs come next year. NYSAC has been supportive in communicating energy savings opportunities via shared services to its county members.

Strategic Plan

Nearly six months have gone by since the Strategic Plan earned Board approval at the Otesaga meeting. Much progress has been made in fulfilling the many objectives outlined in the Plan. Reports will update our progress in marketing, fiscal transparency, and communication. A draft Leadership Succession plan will be presented to the Board at this meeting.

Litigation

The ongoing lawsuit in Federal District Court has been ended via dismissal.

C.C.A.

MEGA's Community Choice Aggregation project has occupied a significant portion of our resources. We are as committed and certain as ever to the success of the program. MEGA and E/N personnel have spent many hours and miles marketing the program and well as consulting with officials and attorneys with regard to regulatory matters.

Recruitment and Retention/ Affiliations

MEGA continues to participate and present sessions at various conferences including NYSAC, NYS School Business Officials, NY Conference of Mayors, NYS Library Association, the NYS Public Housing Directors Association, NYS Association of Municipal Purchasing Official and various regional, county and town and village associations. Although we have terminated our sponsorship with NYCOM, we will continue to attend their events. Staff continues to make visitations and presentations to municipalities throughout the state.

Technology

MEGA's website hosting, email and tech support was moved to a new firm. Too many difficulties arose with the old provider. Additionally, a new CCA website was launched primarily for residential use.

Customer Relations Manager's Report – September 2017

The last few months have been focused primarily on items identified in our Strategic Planning process at the Annual Meeting and work on the Shared Services initiative launched by the Governor's Office.

Strategic Planning Follow Up

Goal 4 in the Strategic Plan directed the development of an intentional marketing strategic plan by more specifically identifying our target audiences, defining the value proposition we offer, reviewing the various tactics we have used and reviewing the effectiveness of our marketing materials. It also directed the development of a segmented marketing document for use with new elected officials that would introduce MEGA and provide detailed information about our programs and services.

Vice-chair Mark Taylor, Jennifer and I worked with Miles Ahead Communication to accomplish both

aspects of the project. This project was delayed over the summer due to other priorities but is now underway. A brief survey form is being sent with a cover letter from Ron to our current municipal and business participants to obtain information that will inform our approach to marketing. Once that basic information is available, a new marketing packet will be developed that can be tailored to potential participants but also serve as a basic educational tool.

We had hoped to accomplish this work by November but it seems more reasonable to consider an early 2018 completion date.

I was also asked to serve on the committee developing the Corporate Report. Other than general comment on layout options, it was my task to identify six MEGA participants who could be profiled in the report and assist with the development of testimonial statements and organization of the photographic components related to these profiles. Profiles include the City of Hornell, Village of Lake George, Town of Colonie, Rensselaer County, Ulster BOCES and the collaboration between the City of Ithaca and the Tompkins County Airport on a solar project at the airport. (See EnergyNext report for information on timing of publication.)

Shared Services Planning

As counties move ahead with developing county-wide shared services plans designed to build on the goal of reducing property taxes, a new avenue of marketing has opened up for MEGA. With our program of power aggregation able to demonstrate savings for communities, energy procurement is being considered in many of these plans. MEGA has participated in a number of meetings with the panels convened to review possibilities and the experiences have been both surprising and encouraging. Each of us who have attended meetings have been amazed at the level of participation from local governments and school districts.

Meetings in Cattaraugus, Steuben, Herkimer, Hamilton and Monroe have offered the opportunity to present the basic MEGA program to nearly 100 communities. The response from these communities has been very positive and we anticipate that many will be requesting a quote for their energy needs. Even communities with municipal electric systems have expressed interest in our natural gas program.

EnergyNext will be able to predict the savings for each municipality to assist in their participation in the shared service application. Danielle McMullin has a quick formula for this calculation with the added benefit that it can be applied to any interested potential participant as long as we have their usage figures.

Unfortunately, the savings enjoyed by municipalities already participating in MEGA cannot be counted in these county plans. Also, we recently learned that eligible savings for new participants can't begin until January 1, 2018 so we are informing any new applicants to sign contracts that begin the first of the year. Counties have the option of postponing their plan development until the 2018 cycle and we will be identifying those that choose that route so we are prepared for them next year. The same rule for contracting following 1 January 2019 will likely apply.

General Customer Relations Activities

Participated in the State Association of Municipal Purchasing Officials (SAMPO) Vendors Showcase in Albany in May. This exhibit opportunity has always been a good opportunity for MEGA. SAMPO has traditionally highlighted vendors but the show was a joint venture with NYS OGS and seemed to attract a different audience. SAMPO is a great organization but this may not be the best venue for us. Stay tuned for further evaluation.

Participated in the NY Conference of Mayors and NYS Association of School Business Officials conferences as part of the exhibit team. Gearing up for the NYSAC Fall Seminar in Syracuse where Louise will be presenting on CCA. I will be meeting with the Syracuse Housing Authority for an initial briefing on the MEGA program.

I continue to get calls from individuals in Illinois and Massachusetts who are being hassled by MEGA Energy Illinois (MEI) and a similar company in Mass with high pressure sales tactics and slamming. When I last reported the number was about 45; now, we've passed the 70 mark.

Business Relations Manager – September 2017

CCA

Continued efforts in pursuing prospective CCA communities. Participated in community information sessions and public hearings. These included Town of Owego, Town of Spencer and the Village of Owego.

Affiliate Organizations

Participated in the New York State Association of School Business Officials (NYSASBO) annual conference at Lake Placid. This was one of the largest and most well attended conferences I have been to. A number of school districts stopped by the booth to discuss our basic MEGA program. The challenge is to convince these officials that energy costs should be a priority and they need to at least investigate what they are currently paying for the electric and gas commodity. Our future efforts need to emphasize the value of our program so that they move this up their priority list. We will continue to participate in NYSASBO events, but not at the same financial level as in the past two years.

Ron, Gordon, Danielle and I met with the Association of Towns (AOT) and NY Conference of Mayors (NYCOM) to discuss our future relationship. The meeting was very short due to the fact that all they were interested in was a revenue sharing arrangement similar to our agreement with NYSAC. When we stated we were not in a position to offer that, they ended the meeting. I have spoken with NYCOM since that meeting and we will continue to participate in their conferences since we have a relationship with a number of their communities.

We met with NYSAC to discuss a number of items including Solar City, our meeting with AOT & NYCOM, future marketing efforts (especially with our Supervisor Counties) and a general update on our CCA effort.

Other

I did two presentations concerning the "shared service" opportunity under the State's new initiative. Both Cattaraugus and Steuben are currently working on their plan and I presented the basic MEGA program at their work sessions. I believe we will see some future business from these efforts.

Treasurer's Report

Pipeline Report

Royalties for CCA are expected between January-March 2018. Marketing for the program has been very successful, but there is a lot riding on the Public Service Commission and their decisions. It is hoped that there will be an opportunity to get on the PSC agenda in October and then begin moving forward with getting the bids out etc. Ms. Gava stated that monies received for CCA will come in based on each aggregation, not all at once.

Solar City has been bought by Tesla and there have been difficulties getting updated information from them on project status. It is unclear what their business plan is going to be because of staff turnover, there have been communication problems and problems receiving royalties for current projects.

Ms. Baluyot stated that they have agreed to continue all but five of the active projects. Other providers are being sought that could potentially take on those projects. She noted interconnection continues to slow the projects down and getting prompt payments have been a struggle.

Mr. Hoover asked how much of the budgeted \$200,000 will be realized in this fiscal year and asked that a report be provided at the next meeting.

Mr. Feldstein reported the projects were hyped initially, but this has slowed. The Governor has set aside a lot of money for Solar City/Tesla and now their projects are slowing. A request was made to NYSAC to intervene with the Governor's Office and obstacles we are faced with. They need to intervene with Solar City to get these projects to completion. The biggest problem at this time is getting Solar City to honor the projects in the pipeline. Interconnections while slow, is moving along.

Ms. Hancock asked if we have any legal leverage. Mr. Boyd stated with the existing agreements we are limited to what is in the agreements. Discreet inquiries are being made with other companies about those projects that were dropped.

Mr. Hoover stated that he doesn't believe that counties were relying on the supply at this time within their budgets, but were looking at the projects for future savings. Ms. Hancock stated she would like our customers to know that we are doing the best we can with this situation. Mr. Barton stated that we do need to be concerned with our reputation especially with the new initiative we are starting.

The Board reviewed the budget. There is nothing of concern at this point, the second quarter has just ended so only one quarter of revenue is reflected.

It was Moved by Mr. Blythe, seconded by Mr. Taylor and unanimously adopted by voice vote of members present to approve the Treasurer's Report.

The Board reviewed the audit for the period ending March 13, 2016. The adjustments made were all immaterial. He noted there are some new accounting standards that will need to be reviewed and complied with. A recommendation was made to do an RFP for next year's audit to ensure the best possible value. This is something that commonly occurs within organizations.

It was Moved by Ms. Abers, seconded by Mr. Hoover and unanimously adopted by voice vote of members present to accept the audit for the period ending March 13, 2016.

Royalty Reports

The reports were reviewed. Mr. Salerni reported that Constellation has gone to new way of paying commissions. Previously they fronted commissions based on meter reads. They have now gone to remitting payment after the customer has paid their bill. This is a resulting in a lag that won't be caught up until the end of their contract.

Consultants' Report

The Consultants' report was included in the agenda packet.

1. Commodity Procurement - There have been no new commodity procurements since our previous report in April.
2. Remote Net Metering - Interconnection backlog update. Interconnection approvals have been granted to several projects, indicating that the 'general' problem has been at least partially solved, and the remaining projects awaiting approval are being reviewed on a more routine

and expedited basis. We are concerned about the future of some of the solar projects, because the SolarCity/Tesla merger has created uncertainty among staff, as well as new criteria for project execution. Gravity Renewables has added Town of Colonie and (we sense) Town of Queensbury to the active projects.

3. Curtailment services - No new information on Curtailment services. One customer is being served.
4. Community Choice Aggregation, Case 16-M-0015 - Please see and/or hear Louise Gava's comprehensive report.
5. Participation changes - The total number of "Muni" participants, including schools and non-profits, stands at 272. MEGA also currently serves 46 private and about 300 residential participants.

New participants Q2:

- Finger Lakes Community College (electric)
- Stone Quarry Apartments, LLC (electric)
- Town of Rushford (electric)
- Village of Horseheads (electric & gas)

Lost muni/non-profit participants in Q2:

- City of Norwich (switched electric suppliers)
- Town of Clarkstown (O&R program ended 12/31/16, Constellation couldn't renew)
- Upper Mohawk Valley Memorial Auditorium Authority (switched electric suppliers)

MEGA also signed several new participants which will appear in future commission reports:

- Albany County Airport Authority (gas, returning customer)
- Herkimer Housing Authority (electric)
- Ramapo Catskill Library System (electric)
- Town of Montour (electric)
- Town of Spencer (electric)
- Town of Tioga (electric)

Also in Q3 we'll be realizing commissions from two more Gravity hydro projects going live: Saratoga Raceway/Wadhams and St. Lawrence County/Otter Creek.

CCA Project Lead Report

Ms. Gava's report was included in the agenda packet.

As shared in my previous reports I'd like to highlight the most recent progress of the MEGA CCA Program's regulatory compliance, participant engagement and continued leadership.

Regulatory Compliance

MEGA's CCA Program has reached another important milestone, the submission of our first Local Approval Packages. These Local Approval Packages are the collection of documents required by the Public Service Commission to approve CCA. Of most significance, these documents include proof of public education and outreach within the municipality and a local law filed with the Department of State. Since June, we've submitted seven Local Approval Packages.

While we have yet to receive approval from the PSC on our first Local Approval Packages, this delay appears to be the result of non-CCA related forces including recent changes in PSC Chair and Commissioners and overlap in decision making with other proceedings. In our regular communications with DPS staff, they continue to be supportive of MEGA, encouraging our efforts, asking increasingly detailed questions about our work and helping us identify a path forward. Additionally, the ESCO currently serving the only CCA in NYS submitted supportive comments on MEGA's first round of local approval packages including encouragement to the PSC to quickly approve these documents. Finally, the comments from the Joint Utilities on MEGA's first Local Approval Packages proposed working meetings with MEGA, Department of Public Service staff and members of the Joint Utilities to find a path forward.

Participant Engagement

MEGA staff and board members continue to make introductions, attend and give presentations and encourage municipal leaders to explore CCA with us. MEGA's presentation introducing CCA has been given over 100 times and reached a total of over 140 municipalities.

We continue to focus our efforts and resources on three primary aggregations in (Utility/Load Zone) NYSEG/E, NYSEG/C (both in Southern Tier and I-88 Corridor) and National Grid/C (Central NY).

In our model, the first official step a municipality must take is signing an Administration Agreement with MEGA. After committing to explore CCA, residents within each municipality are engaged in a minimum of 60 days of education and outreach. This education takes multiple forms including municipal newsletters, talk radio interviews, social media, television coverage and in-person presentations. Upon completion of the initial education and outreach efforts municipalities must hold a public hearing and pass a local law. After completion of these steps the Local Approval Package is compiled and submitted to the PSC for approval. The table below shows the number of municipalities who have accomplished each of these three steps.

Aggregation	Administration Agreement Signed	Local Law Passed	Local Approval Package Submitted
NYSEG C	16	7	6
NYSEG E	5	1	1
NG C	3		
NG A	1		
Total	25	8	7

These 25 municipalities represent over 40,000 households. We have now entered a phase of program development where on the same night at board meetings in three separate municipalities one municipality is learning about CCA for the first, one municipality is passing a resolution to sign the Administration Agreement and one municipality is passing a Local Law. Also of note, a number of municipalities who were initially unsure about their participation in CCA have reversed their decision and joined our growing aggregations.

CCA introductory presentations this fall include municipal groups in our next two active aggregations National Grid/F (Capital Region) and National Grid A (Western NY).

MEGA as a CCA Leader in New York

MEGA continues to be a resource for the State as both NYSERDA and the PSC consider program and regulatory changes. These agencies value our participation in meetings, panel presentations and

conferences as well as our significant role in the NYS CCA Working Group.

Engagement with energy suppliers is another goal, and to that end, we have contacted the Retail Energy Suppliers Association (RESA) seeking an opportunity to address eligible suppliers that might eventually bid on the MEGA CCA Program. Our intention is to inform them of the structure, goals and policies of MEGA's CCA Program so they can be ready to compete when we publish our bid.

Additionally, CCA continues to act as a catalyst for an increasing number of municipalities' exploration of and decision to join the basic MEGA program for their municipal electric and/or gas supply needs.

Ms. Gava reported that the aggregations will continue to grow over the next few months. She stated that approximate annual revenue is estimated at \$430,000.

NYSAC Report

Mr. Cummings stated many shared services plans have been submitted and he is hearing that there have been a lot of frustrations. Many municipalities decided not to complete a plan in 2017, but will be in 2018.

He reported the State is working on the 2018 budget and he is hearing that funding for counties is going to be flat. Federal cuts are expected and to be tough on municipalities, but this could be an opportunity for MEGA.

Old Business

None

New Business

None

Announcements

The next meeting will be held on Friday, February 23, 2018 at 11 a.m. at the Radisson Hotel, Corning NY.

Minutes prepared by Jennifer Luu.